

Save \$100

on a full registration by
Wednesday, Dec. 12

IFAI.com/TentExpo



TENT EXPO

Jan. 23-25, 2019 | Orlando, FL USA
Rosen Shingle Creek Resort

IFAI.com/TentExpo

- Demonstrations and hands-on training
- Industry experts and peer-to-peer networking
- EXHIBITS AND TENT DISPLAYS

Registration Rates

Visit IFAI.com/TentExpo to register today! Register before Dec. 12, 2018 to save \$100 on full registration.

	Member BEFORE DEC. 12	Member STANDARD	Nonmember BEFORE DEC. 12	Nonmember STANDARD
FULL REGISTRATION*	\$395	\$495	\$595	\$695
One-Day				
THURSDAY**	\$250	\$300	\$350	\$400
FRIDAY***	\$250	\$300	\$350	\$400
Ala Carte				
OPENING RECEPTION	\$145	\$145	\$145	\$145
LUNCHEON	\$75	\$75	\$75	\$75
PARTY ON THE PAD	\$175	\$175	\$175	\$175
EXHIBITS	\$75	\$75	\$100	\$100
GOLF (separate fee required)	\$200	\$200	\$200	\$200
ANDRETTI KARTING & GAMES (separate fee required)	\$150	\$150	\$150	\$150

* Full Registration includes all education, exhibits and social functions associated with Tent Expo, January 23-25, 2019. Additional fee for Wednesday golf.

* Purchase 5 or more full registrations and receive a 20% discount on each.

** Thursday-Only includes education, exhibits and social functions on Thursday, January 24, 2019.

*** Friday-Only includes education, exhibits and social functions on Friday, January 25, 2019.

REGISTER
TODAY

IFAI.com/TentExpo



Book Your Room Online Today!

Visit IFAI.com/TentExpo and click the button to reserve your room at Rosen Shingle Creek Resort.

*room rate: \$209++/night

All-New Educational Line-Up

Wednesday, Jan. 23

8:30 am-5 pm Registration Open

Tent provided by Olympic Tent

Noon-5 pm Golf Tournament (separate fee required)

Shingle Creek Golf Club
Sponsored by Aztec Tents

Tee up to extra-long par 4s and par 5s surrounded by enchanting flora and wildlife. Face exciting hazards, twists, and bends. Explore the new championship course that challenges your entire game yet rewards the diligent player.

7-8 pm Young Professionals Happy Hour

Rosen Shingle Creek
Young or Young at heart? All are welcome to join the conversation. Interact, share ideas, find common interests in a casual atmosphere.

Keynote Speaker

Thursday, January 24

Ben Utecht

*Former NFL player,
speaker and author*



Thursday, Jan. 24

7:30 am-6 pm Registration Open

Tent provided by Olympic Tent

8:30-9 am Tent Rental Division (TRD) Annual Business Meeting

Come hear what TRD has been up to this past year and what is on the horizon for the next year.

9 am-Noon TRD Tips and Techniques Workshop

Come learn tricks of the trade during five hands-on short courses. Courses taught will be:

Stake Puller and Usage
Scott Woodruff, TentOx; Dan Dunstan, Rainier Industries

Basic Tent Repair
Bryan Bolt and Joseph Holder, Top Tec Event Tents

Understanding Ballasting
Rob Roberts, Big 4 Party Rentals Inc.;
Nick Deninno, B&R Innovations

Job Site Product Logistics
Steve Belliveau, Anchor Industries;
Tommy Wilson, All Occasions Event Rental

Stake Driver Trouble-Shooting
Pete McVey, McVey Tent and Expo

Noon-1:30 pm Keynote Luncheon

Sponsored by Guangzhou New Shelter
Tent Technology Co., Ltd.

Grab a bite to eat and join past NFL player, Ben Utecht, on an emotional journey through the valleys of injury to the heights of a championship. He will inspire you to find the value in every moment and discover a renewed sense of purpose.

2-4 pm TRD Boot Camp | Training for the Tent Professional, Kedar Track Install

Jim Reyen, Eureka!; Michael Tharpe, Rainier Industries
Hands On: Learn the tips, techniques and tools for safe installation of this popular tent style. Ballasting techniques and tips are covered as well to assure safe installation.

2-3 pm Lets Explore Basic Power and HVAC for Events

Bobby Braun, Braun Events

Get a brief explanation on how power works, generator sizes and type of electrical distributors. Also learn what to plan for and basic HVAC principles of A/C and heat in a tent.

3-4 pm Where Does the Money Go, Understanding Job Costing

Barbara Scull, CPA, The Alleen Company;
Alex Renaud, Fiesta Tents Ltd.

This session aims to simplify the task of job costing as well as provide the knowledge needed for establishing baseline figures and ratios for developing job costing tools internally. An overview of basic accounting notions to approach job costing. Understanding and identifying fixed and variable costs, gross marginal contribution and net profit. Real life examples of how others approach job costing and how you can apply this to your organization.

4-6 pm Exhibits/Tent Displays Open

Tent provided by Anchor Industries

6-8 pm Opening Reception

Tent provided by Fred's Tents & Canopies, Inc.
Kick-off Tent Expo 2019 by reconnecting with old friends and meeting new ones!

Friday, Jan. 25

8 am-5 pm Registration Open

Tent provided by Olympic Tent

8:30-10:30 am Breakfast with Vendors/ Exhibits Open

Tent provided by Anchor Industries

10:30 am-12:30 pm Tour of the Tents

12:30-1:30 pm Lunch on Your Own

1:30-2:30 pm Equipment Demos

2:30-3:30 pm Code Conversation

Come hear about what the TRD code committee has been working on, recent happenings in the industry and share your challenges with your fellow peers. Come prepared with any questions!

3:30-5:30 pm Exhibits/Tent Displays Open

Tent provided by Anchor Industries

6:30-10 pm Party on the Pad

Tent provided by Eureka!

Join your colleagues for a celebration, with music and entertainment.

Tent Expo Exhibitors

Current as of September 4, 2018

Tent Displays

Allstate Tent
Anchor Industries
Aztec Tents
B&R Innovations, LLC
Charnecke Tents, Inc./CCC Washers
Economy Tent
Eureka! The Tent Co. Div. Johnson
Outdoors Gear Inc.
Fiesta Tents Ltd.
Fred's Tents & Canopies
Grandchamp Structure Design
Guangzhou New Shelter Tent
Technology Co., Ltd.
Infinity Tent Sales
Liri Tent US
Miller Weldmaster
Olympic Tent
Rainier Industries
Snyder Manufacturing
Top Tec Event Tents
Wenger Corporation

Exhibit Booths

Aggreko
Anchor Industries
Aztec Tents
Choice Party Linens, Inc.
Dura-Trac Flooring LTD
Edward Segal
Eureka! The Tent Co. Div. Johnson
Outdoors Gear Inc.
EverBlock Systems
Fasnap Corp.
Fastup Tent Manufacture Co., Ltd.
Fred's Tents & Canopies
Grandchamp Structure Design
Guangzhou New Shelter Tent
Technology Co., Ltd.
Haining Jinda Coating Co., Ltd.
Herculite Products Inc.
Heytex USA
Lightweight Manufacturing, Inc.
Olympic Tent
Palmer Snyder
PASKAL PK
Seaman Corp.
Serge Ferrari
Signature Systems Group
Soyang Technologies Co. Ltd.
Stimpson

Make Plans to Attend

TENT EXPO 2019

Improve your tent rental business. Get hands-on training, see product demonstrations from industry experts and enjoy numerous fun networking opportunities designed to get you connected with experts who can help drive your tent business forward. Tent Expo exhibits feature end products, equipment, components, full-size tents and demos.

If you are in the tent rental business, make sure you are at Tent Expo 2019!

Organized by



REGISTER TODAY

IFAI.com/TentExpo

A SPECIAL THANK YOU
TO OUR SPONSORS

PARTY ON THE PAD

Eureka!

OPENING RECEPTION



EXHIBIT TENT



KEYNOTE LUNCHEON



REGISTRATION



COFFEE HOUSE



EDUCATION



GOLF TOURNAMENT



LANYARDS



SHOW BAGS



PRIZE GIVEAWAYS



DIRECTIONAL SIGNS

